



March 28, 2024

Michael Martin
United States Department of Transportation
Office of Aviation Analysis
1200 New Jersey Ave SE
Washington, DC 20590

SkyWest Airlines' Essential Air Service Proposal for Laramie, Wyoming.

Dear Mr. Martin:

Attached is SkyWest Airlines' proposal to provide air service from Laramie, WY (LAR) to Denver International Airport (DEN).

SkyWest welcomes the opportunity to continue to operate United Express service to the Laramie community. Our combination of safe and reliable aircraft, well-timed schedules, and access to one of the world's largest airline networks will continue to provide passengers with quality air service and further stimulate economic growth in the region. SkyWest will actively partner with the community to market the service with a variety of promotions including print, digital, radio and online.

As directed by the RFP, we will offer 12 subsidized weekly round-trip flights for a three-year term utilizing 50-seat CRJ200's.

Thank you for your consideration.

A handwritten signature in blue ink, appearing to read "Daniel Belmont", with a stylized flourish extending upwards and to the left.

Daniel Belmont

Director – Market Development

SkyWest Airlines



SkyWest Airlines
Essential Air Service Bid
3/28/2024

	DEN
	LAR
Number of round trips per week	12.0
Aircraft type	CRJ-50 Seat

Passenger Revenue

Passengers	32,136
Average fare	\$ 85.00
Revenue	\$ 2,731,560

Block Time

Trip block time (minutes)	58
Total scheduled block time	1,206
Total completed block time	1,170

RPMS

Passengers	32,136
Stage length	114
Total RPMs	3,663,504

ASMs

Scheduled departures	1,248
Competed departures	1,211
Stage length	114
Available Seats	50
Total ASMs	7,113,600

Revenue \$ 2,731,560

Marketing Costs \$ 20,000

Direct operating expenses \$ 4,172,738

Departure related \$ 3,154,583

ASM related \$ 66,299

Total expenses \$ 7,413,619

Operating income (loss) \$ (4,682,059)

5% profit margin \$ 370,681

Annual subsidy requirement (Year 1) \$ 5,052,740

Annual subsidy requirement (Year 2) \$ 5,406,432

Annual subsidy requirement (Year 3) \$ 5,784,882

Effective Subsidy rate per unit

Subsidy per trip \$ 4,174

Subsidy per passenger \$ 157

Load factor 52%